



## **AFRICAN PROPERTY GROUP, MARA DELTA (GRIT GROUP) INVESTS IN RHINO CONSERVATION IN AFRICA**

Mara Delta Bats with Maasai Warriors to save last three Northern White Rhino



**SOUTH AFRICA, GAUTENG, SANDTON, AUGUST 2017** - There is a unique thread linking Maasai Warriors, Grease Lightning, White Rhino, Cricket, horni Underwear and Mara Delta Property Holdings, Africa's largest and only SEM and JSE-listed real estate income group, and it's driven by the courage to take on new seemingly-impossible challenges, to build the foundations of stability, and turn ambition into reality.

Embarking, arguably, on the most important mission of their lifetimes, a global collection of accomplices could not have united at a more crucial time in their lives for the plight of the near-extinct Northern White Rhino.

This past weekend, the 18th and 19th of June, in the foothills of Mount Kenya in the Ol Pejeta Conservancy, home to the world's last three Northern White Rhino subspecies, saw an important fund-and-awareness-raising cricket event take place, signifying the launch of Mara Delta's Rhino Anti-poaching corporate social responsibility (CSR) campaign, which will



continue into Africa over the next six months.

The Last Male Standing T20 Rhino Cup is an animal welfare event held annually in Ol Pejeta, Kenya. This event helps to create funds and awareness of the plight of the Northern White Rhino and the greater risk of poaching and ivory/rhino horn trade out of East Africa.

This is no ordinary cricket event. Here, in this iconic Kenyan Conservancy, a team of eight battle-dressed Maasai Warriors batted it out against the Ambassadors, a mixed team of eight corporates, including Mara Delta's Director, Greg Pearson, all exhibiting the determination that is the backbone of Africa, and proving that despite all their differences, in culture, in achievements, in aspirations, they all share the will to build a stronger, more resilient world, where setbacks are stepping stones and victories are game changers.

Last Male Standing is a collaborative effort between Ol Pejeta Conservancy, the British Army (BATUK), Fauna & Flora International, Australian High Commission (Kenya), the East Africa Cricket Foundation, Last Man Stands, the Primary Club of Australia, the Obuya Cricket Academy, and the Maasai Cricket Warriors.

Kenyan born and raised, **Rob Stevenson** is the organiser of Kenya's Last Male Standing Rhino Cup (LMS) for the past 3 years, and set up LMS to help rhino conservation in Kenya and cricket development in the Kenyan region.

Last Male Standing has approximately 6000 teams playing T20 cricket globally to raise funds and awareness for the Ol Pejeta Conservancy.

**Says Stevenson**, *"In the conservancy, they have the last three Northern White Rhino of which one is 'Sudan' a 100-year-old male Northern White Rhino, the last of his species, hence the name **Last Male Standing**. Last Male Standing supports the conservancy, and the region's community and cricket development.*

*LMS has grown over the past three years to 24 teams playing from South Africa, Australia, Mauritius and local. Our games are T10 with 8 in a team. This weekend, a strong local team, the Obuya Cricket Academy, chased down 73 runs to win the Last Male Standing Rhino Cup 2017."*

Mara Delta Property Holdings, with real estate assets in Mauritius, Kenya, Morocco, Zambia and Mozambique, has selected this all-important, under-resourced Rhino Conservancy as one of its primary CSR projects.



In addition to this, Mara Delta has formed a collaboration with horni Underwear, a London-based online underwear brand created by former BBC news anchor, Riz Khan, to spread the word far and wide.

Journalist-turned-businessman, Khan, has also officially partnered with UK charity, Save the Rhino International, on its new range of premium, ethically-produced underwear that supports global rhino conservation efforts.

horni pledges to donate a minimum of 10% of its pre-tax profits to leading rhino conservation initiatives. The brand aims to raise awareness on key conservation messages through events such as LSM's unique cricket match, the media, and special-edition collections reflecting its mission.

**On how Khan came up with the brand name, he says, "I scribbled down the name, and it occurred to me that the brand name 'horni' would have to have an honourable mission, and without hesitation, I was inspired that part of our profits could be donated towards global Rhino conservation. Also, horni is an anagram of the word, rhino."**

Mara Delta's CEO Bronwyn Corbett commissioned a team to document the event, as well as the last remaining three Northern White Rhino subspecies, and Sudan.

**Mara Delta CEO, Bronwyn Corbett says, "We have a committed team of people and partners who joined us to play this momentous match in this extraordinary Ol Pejeta Conservancy to raise funds and awareness to help save these last three historical mammals that deserve all of our attention. We know what is possible when we work together, and our partners see the potential too. We know our future is already brighter than our past, and we know progress is well within our reach."**

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## Editors Notes

**Mara Delta** is the largest and only pan-African focused real estate distribution group listed on the Johannesburg Stock Exchange (JSE) and the Stock Exchange of Mauritius (SEM).

The Company focuses exclusively on real estate assets on the continent (excluding South Africa), underpinned by US Dollar denominated long-term leases with high quality tenants, delivering strong sustainable income.



Mara Delta manages approximately US\$ 600 million worth of assets (post transfer of current acquisitions) with access to numerous acquisition opportunities. These include a strong pipeline of quality assets in Mauritius, Zambia, Kenya, Uganda, Mozambique, Morocco, and others.

The Company's immediate strategy is to consolidate opportunities within current countries of operation before expanding into other geographies.

**Bronwyn Corbett, CEO - BCom (Acc) (Univ. of Natal, PMB), CA(SA), Mauritius**

Bronwyn is the Chief Executive Officer of Mara Delta Property Holdings, the largest pan African focused real estate fund listed on the Johannesburg Stock Exchange and in Mauritius.

Corbett has significant corporate finance and deal making experience. She played an instrumental role in the JSE listing of Delta Property Fund Limited in 2012 where she held the positions of Chief Financial Officer and Chief Operating Officer prior to taking up the leadership role at Mara Delta.

During her tenure at Delta Property Fund Limited, Corbett spearheaded the diversification of the REIT's funding sources into the debt capital markets, leading to the establishment of a ZAR2 billion Domestic Medium Term Note Programme (DMTN programme). She led the team responsible for obtaining a national scale issuer rating from Global Credit Ratings as part of the DMTN programme.

In addition, Bronwyn co-headed the team responsible for growing assets under management from ZAR 2.2 billion at listing to ZAR 11.8 billion in May 2016.

Bronwyn is a founder member and served as non-executive director on the board of Delta International Property Fund Limited (now Mara Delta Property Holdings) where she played a significant role in the listing and conversion of the fund to its current pan-African focus, underpinned by dollar based leases.

Under Corbett's leadership, Mara Delta has consistently achieved dollar based distribution forecasts at a dollar yield in excess of 7%. The Company recently declared its fifth consecutive distribution.

Corbett took up the position of Chief Executive Officer in the lead-up to the Company's merger with Pivotal to form Mara Delta. She has been instrumental in growing the portfolio from US\$220 million and two assets to approximately US\$ 600 million and 19 assets across five jurisdictions since listing.

**Greg Pearson (38), Head of New Business, MCMI, Elec Eng, Mauritius**

Greg's hands-on experience in Africa for more than a decade has allowed him to develop an expansive strategic business network with local and global developers as well as influential industry role players on the continent and beyond. With an enviable track record over a magnitude of successful developments, Greg continues to focus on collaborating with global corporations, frontier and emerging market investors, as well as various funders on new real estate related opportunities in Africa.

As a former executive of AECOM (a global provider of design, development, engineering and construction services) Greg was responsible for expanding the footprint of the 'Rest of Africa' business from 2006 (outside of South Africa) to 2014. His market sector knowledge includes: office, retail, leisure, education and healthcare



schemes and he has experience in over 40 African countries. Greg is registered with the Chartered Management Institute and a graduate of Kingston University, London.

Greg has been instrumental in sustaining the rapid growth of the Company since its inception in 2014 when the Company listed on the alternative exchange of the JSE with a market capitalisation of US\$118 million and a portfolio valued at US\$86.0 million. Today, Mara Delta is the only property focused income fund with primary listings on both the JSE Limited and the Stock Exchange of Mauritius. Subsequent to anticipated corporate activity in the first half of 2017, the Company's asset portfolio is expected to be valued at approximately US\$ 600 million.

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### Thank you.

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